IOEDA
INDEPENDENT OFFICE FOR
ECONOMIC DEVELOPMENT & ACCESS

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SOUTH AFRICA

Complete the form and return it by email to: admin.za@ioeda.org

Or, to ensure rapid processing, it is best to enter this data directly on our website, on the page dedicated to entrepreneurs.

Dear Madam / Sir,

*Are you **an Entrepreneur** or project leader seeking funding to take your **craft business to the next stage of development**? Or perhaps you are launching a **startup** and looking for financing to advance your project's maturity (increasing your Technology Readiness Level - TRL)? Or maybe you run a **small business** and want to scale up?*

We can help you achieve this by helping you prepare a perfectly calibrated and complete file application; and submit it to financial organizations that can assist with this purpose, whether it be banks or guarantee funds that could secure your future with them.

This preliminary questionnaire aims to calibrate your request and your profile.

After your information has been validated, you will be sent a more detailed questionnaire with a possible request for additional documents.

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PRE-QUALIFICATION FORM

Last Name..... First Name: .....

Project Name: .....

Company Name (if applicable): .....

Preliminary Declaration

By completing and submitting this questionnaire, I certify that the answers provided below are accurate and truthful.

I acknowledge that the additional information requested in this questionnaire may be used by IOEDA to verify the consistency of my answers and assess the level of preparation of my project.

I understand that any false statement, significant inconsistency or lack of supporting documentation may result in my application being rejected by IOEDA.

For its part, IOEDA undertakes to maintain total confidentiality and security of the transmitted elements.

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QUESTIONS

Please answer with A, B, or C.

1. Is your project already clearly defined?

□ A Yes, the activities, the business offering and the objectives are clearly established.

□ B Partially, some elements remain to be clarified.

□ C No, it's still just a general idea.

2. What is your main motivation?

□ A To create a sustainable, serious and value-creating activity.

□ B To take advantage of an economic, technological or societal opportunity.

□ C To make use of a skill or expertise that I possess.

In a few words, explain why your project deserves to be considered by IOEDA.

… .....

.....

3. Do you have experience or skills in the targeted sector?

□ A Yes, directly related to the project.

□ B Partially.

□ C No.

Years of professional experience:
Information regarding training, diploma, title, position:

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4. Do you know your market?

□ Level A: Advanced Knowledge

□ Level 2: Intermediate knowledge

□ Level 3: Study to be carried out

Indicate three categories of customers or three types of potential customers.

1. .....
2. .....
3. .....

5. More specifically, are you familiar with your main competitors or alternative solutions?

□ A Yes, at least three have been identified.

□ B Only one or two.

□ C No

Specify up to three types or profiles of competitors or alternative solutions.

1. .....
2. .....
3. .....

6. Have you estimated the budget to be financed?

□ A Yes, with a realistic accuracy.

□ B Approximately.

□ C No.

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Provide a brief description of your four main start-up expenses.

1. .....

2. .....

3. .....

4. .....

7. Do you have personal funds or other available resources?

□ A No.

□ B Not yet, but it remains a possibility.

□ C Yes : *Approximate amount you can raise personally or through your network: ..... Currency .....*

8. Are you prepared to provide simple supporting documents?

□ A Yes (Presentation, Business plan).

□ B Yes (budget, quote, CV, market research, proof of contribution, etc.).

□ C Yes, with support (accountant, bank, expert,...).

□ D No or not at the moment.

Date :..... Signature : .....

Verification Clause

IOEDA reserves the right to verify any information provided by the project sponsor by means of supporting documents, interviews or consistency checks.

Any manifestly inaccurate, exaggerated or unjustified statement may result in the immediate rejection of the application.

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